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| Economic and Financial Analyst or Research Associate Job Description |

Working as part of a team, analysts use economic and financial skills to solve clients’ problems in the fields of infrastructure services provision, environmental outcomes and use of natural resources. This may include things such as:

* Developing financial and regulatory structures to enable water supply in small towns and rapidly urbanizing cities, affordably and sustainably
* Designing tariff structures that meet a water utility’s goal of cost recovery, efficiency, affordability, and simplicity
* Comprehensive planning to improve the performance of water and electricity utilities, ensuring affordable services to all, while being sustainable, resilient, and efficient.
* Assessing the financial and economic viability of water and sanitation projects.

Typical project tasks include:

* Describing and quantifying the gap between the current state and a desired state.
* Researching the current situation, and alternative approaches, and providing written summaries.
* Assessing the economic and financial viability of projects.
* Recommending optimal finance and delivery mechanisms for projects.
* Using microeconomic analysis to identify how existing market and institutional arrangement produce outcomes which are socially suboptimal and recommending changes to produce optimal outcomes.
* Developing financial models of infrastructure service providers and using these to: value the company; estimate cost-recovery tariffs; assess risk from exogenous factors; identify business improvement strategies; and quantify their impact.

Analysts and Research Associates also ensure research findings are appropriately referenced, documents are properly filed, reports are error-free and grammatically correct, and project timelines are met.

Analysts and Research Associates help the firm win work where we can add value and make money. This is done through: developing their own network of contacts; helping to identify opportunities; and working as part of a team to submit written proposals to clients, highlighting how we can solve their problems.

## Remuneration and Benefits

The remuneration range for an Analyst position is $50,000 – $70,000, and the remuneration range for a Research Associate position is $45,000 – $50,000.

Castalia offers a competitive benefits package that includes vacation and sick leave, comprehensive health plans, 401k matching, and ongoing professional training and development.