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| Economic and Financial Analyst Job Description |

Working as part of a team, analysts use economic and financial skills to solve clients’ problems in the fields of infrastructure services provision, environmental outcomes and use of natural resources. This may include things such as:

* Advising governments on the feasibility of a major highway as a PPP, and then supporting the execution of the transaction
* Developing a strategy and negotiating lower infrastructure access charges for nationally significant railways
* Market and regulatory due diligence for the acquisition of ports.

Typical project tasks include:

* Describing and quantifying the gap between the current state and a desired state.
* Researching the current situation, and alternative approaches, and providing written summaries.
* Assessing the economic and financial viability of projects.
* Recommending optimal finance and delivery mechanisms for projects.
* Using microeconomic analysis to identify how existing market and institutional arrangement produce outcomes which are socially suboptimal and recommending changes to produce optimal outcomes.
* Developing financial models of infrastructure service providers and using these to: value the company; estimate cost-recovery tariffs; assess risk from exogenous factors; identify business improvement strategies; and quantify their impact.

Analysts also ensure research findings are appropriately referenced, documents are properly filed, reports are error-free and grammatically correct, and project timelines are met.

Analysts help the firm win work where we can add value and make money. This is done through: developing their own network of contacts; helping to identify opportunities; and working as part of a team to submit written proposals to clients, highlighting how we can solve their problems.